

| | |
|---|---|
| SCOPE OF WORK – Project Description: | |
| Project Name: BV Snow Cat Upgrade | Project No.: (to be completed by CPW) |
| Project Sponsor: BV Snowmobile Club | Application Year: 2019-2020 |
| Project Contact: | Application No.: (to be completed by CPW) |
| Total Project Cost: \$ 120,000.00 | Grant Request: \$ 85,000 |

Project Description: Please write a brief description of your project: Only need to describe what you intend to purchase with grant funds. All other information such as project background, needs and benefits will be address in the Project Selection Criteria (Exhibit D).

Replace and upgrade existing 2001 Bombardier 275 MP plus. This cat is old and beginning to give unpredictable problems. We have obtained some estimates for needed repairs. Right now the tiller controls are inoperative and the brake package is past due for a rebuild and giving intermittent problems. The blade lift frame is extremely worn and is impossible to maintain accurate adjustments.

- Rebuild brake package and tiller controls: \$12,430
 - Adjust drive system pressures and change fluids/filters: \$4,000
 - Transportation to Grand Junction(if needed)-\$2500
 - Replace bushings and joints in lift frame (est)- \$4,500
- Total estimate for needed repairs **\$23,430**

Our experience with the trade in of a newer cat last year is that this amount is more than the cat is worth. Therefore, we believe it in the best interest of the club and the program to try to upgrade to a newer more reliable unit.

2018-2019 SNOWMOBILE CAPITAL GRANT BUDGET FORM - EXHIBIT B

CLUB NAME: BUENA VISTA SNOWMOBILE CLUB

PROJECT NAME: BV SNOW CAT UPGRADE

ITEMS LISTED IN THE BUDGET BELOW SHOULD BE SPECIFIC AND CORRESPOND TO THE PLANNED ACTIVITIES INDICATED IN THE PROJECT DESCRIPTION (SCOPE OF WORK) ON YOUR GRANT APPLICATION.

PROJECT FUNDING SOURCES *(Only enter data in cells that are NOT shaded)*
List all sources and amounts of project funding in this section

| SNOWMOBILE CAPITAL GRANT REQUEST AMOUNT | | | \$85,000.00 |
|---|----------------------------------|--------------|---------------|
| Funding Source | In-Kind (Non-Cash) Contributions | Cash | |
| Club Funds | | \$18,000 | \$ 18,000.00 |
| Volunteer Support | \$ 2,000.00 | | \$ 2,000.00 |
| Contributions/Donations | | | \$ - |
| Trade In | | \$ 15,000.00 | \$ 15,000.00 |
| Other | | | \$ - |
| | | | \$ - |
| | | | \$ - |
| Total | \$ 2,000.00 | \$ 33,000.00 | \$ 35,000.00 |
| TOTAL PROJECT COST (grant request plus other funding sources) | | | \$ 120,000.00 |

← Enter amount of grant request

← Worksheet will add this column

USE OF GRANT FUNDING

List uses of Capital Grant Request Amount below

| | |
|-------------------------------------|--------------|
| Used Pisten Bully snow cat purchase | \$ 85,000.00 |
| | \$ - |
| | \$ - |
| | \$ - |
| | \$ - |
| | \$ - |
| | \$ - |
| TOTAL USE OF GRANT FUNDING | \$ 85,000.00 |

← Worksheet will add this column

SHOULD BE THE SAME AS AMOUNT OF GRANT REQUEST

Exhibit D

PROJECT SELECTION CRITERIA

Needs and Urgency of the Project (40 points):

A. Describe the need for this project.

To improve reliability, quality of trail grooming and reduce equipment down time; reduce operator fatigue, improve safety and lower maintenance costs.

B. What is the importance of this project to your grooming program, the Colorado Snowmobile Program and your local community?

Our system includes over 140 miles of groomed trails and several hundred miles of marked trails. Due to the difficult terrain and weather conditions in our system, we are required to maintain this cat at the St Elmo TH. It is responsible for the southern half of our system normally, including into Tincup and the trails in that area and the Hancock Loop. This is a more difficult, narrower and steeper portion that requires good equipment in order to turn out a professional/ quality product and to actually complete the entire route. The conditions near the summit of Tincup Pass are such that the current cat is only able to make the summit about 50% of the time and thus is frequently unable to complete the entire system. We are researching a slightly smaller cat in order to more easily negotiate the trails in this area. Also, the excessive wear on the components of the current equipment makes it difficult to maintain accurate settings, thus it takes longer and is more tiring on the operator in order to turn out a decent trail.

The Buena Vista Trail system is heavily used by out of state riders and front range riders. It is used heavily all week, but especially on weekends and holidays. Our operators have difficulty keeping up with the traffic as it is, especially in good snow years. Better equipment will be more efficient and easier on our limited operators in order to maintain good conditions. The snowmobile program in the area is very important to the economy of the area during the winter. There is no real industry in the area, mostly tourist based economy, which falls off radically in the winter.

C. Why is it important to undertake this project now instead of at a later time? Please describe any elements that make this project urgent or time sensitive?

This cat is old, possibly the oldest in the state grooming program. It is becoming unreliable and in need of frequent repairs. The remoteness and length of our system and poor radio coverage demands that our equipment be as reliable as possible for the safety of our operators.

D. What is the impact on the Statewide Snowmobile Program if this project does not get funded?

In good snow years, we need more money than we currently receive to keep the trails in good shape due to the heavy use. Having better equipment will make us more efficient and turn out a better trail. If it is not funded, we will be less efficient and use more money for fewer miles.

Exhibit D

PROJECT SELECTION CRITERIA

Benefits (30 points):

- A. What benefits will this project provide to the community and the Colorado Snowmobile Program?
It provides jobs in the local service industry by helping keep businesses open in the winter. Provides a quality experience for visitors that are more likely to return after a good experience and spend money in the area and the state.
- B. How does your grooming program protect and improve winter trail opportunities?
By keeping trails in better condition for safer riding and to handle more traffic. Our good relationship with the local ski community and school ski program improves the quality of experience for that group as well.
- C. What is unique about your trail system?
Our system traverses the Continental Divide via two mountain passes over 12,000 ft in elevation. It accesses hundreds of miles of trails and play areas in the Taylor Park area of the Gunnison National Forest in addition to the areas/trails on the East side. The two passes have challenges due to steepness, snow condition and weather at 12,000 ft., but is some of the most spectacular in the state.
- D. What types and skill level of trail users does your trail system attract?
All levels; our terrain is so varied that extreme to beginners are attracted here. Some manufacturers routinely conduct testing and training here. There are 2 rental/tour operators that operate on our system. One of them offers extreme riding training and guiding.
- E. Does your club offer any educational programs such as snowmobile safe riding or avalanche awareness? Explain what classes were offered last season.
We have sponsored avalanche awareness classes and conduct snowmobile training for SAR and locals if needed/requested. One of our members is a Colorado Snowmobile Safety Instructor. Two safety training sessions were held this season primarily geared for adults.

Exhibit D

PROJECT SELECTION CRITERIA

Partnerships (10 points):

- A. List all agencies or organizations that your grooming program partners with and how these partnerships enhance and improve each other's program.
- The local school system: we groom the trails for the local youth cross country ski program.
 - USDA Forest Service- San Isabel NF and Gunnison NF: snow conditions reports. Trail maintenance work, signage etc. We assist with FS trail patrols and one of our members assists with FS snowmobile training.
 - CSA: Grooming reports, trail conditions
 - Search and rescue: We provide assistance when requested to local SAR teams. Some of our members actively train with and assist SAR as regular members.
 - Chaffee County: trailhead plowing and assistance and coordination with road closures.
 - Colo. Avalanche Information Center: assist with incidents, provide conditions reports and assist with snow surveys in addition to area training and familiarization for new forecasters.
- B. If your club is awarded this grant, describe how the club will promote or acknowledge the use of Colorado snowmobile registration funds and the capital grant program as a funding source for the project?
Periodic Media Press releases and events; trail head signage; personal contacts; word of mouth, visibility.

Exhibit D

PROJECT SELECTION CRITERIA

Leverage (20 points):

- A. List and describe all sources of revenue or in-kind services that will be used to fund your grant funded project. List and explain any donations, contributions or other ways this project will be funded.

Left over grooming proceeds will be used for matching funds.

All of our volunteer hours can be considered in-kind for training and prep of the equipment.

- B. Describe what aspects of the clubs grooming operations are provided by volunteers. Explain and highlight the number of volunteer hours provided last grooming season.

100% of all our activities are provided by volunteers. This includes trail limbing and maintenance, trail marker poles, equipment maintenance, grooming, fueling, and service.

Conservatively in excess of 3,500 man hours is involved in all the aspects of the grooming operation; ranging from paperwork and maintenance, trail clearing and maintenance, pole install/removal, grant writing, facilities , training, meetings, equipment repair and maintenance.

- C. Does your program pay, contract or compensate for any services or aspects of its operations. Explain and highlight all compensated expenses from your last grooming season.

No, we use only volunteers. No one is compensated. Volunteers are allowed to charge mileage for personal vehicle use, but not all track any mileage. Estimate about \$1500 is mileage expense from last season. It is 10 miles minimum to one trail head and 28 minimum to the other. There are many more trips for fuel, repairs, trail clearing etc. than simply driving up to groom.

- D. What are the compensation rates and how are they established?

\$.54/mile for POV use. Established by federal per diem rates.

- E. Is your club trading or selling a snow cat or any equipment as part of this grant funded project? What is the value of trade/sale and how was this price established?

Yes, one 2001 Bombardier BR275 MP plus will be traded in. Estimated value is a maximum of \$15,000 based upon receiving only \$12,000 allowance for a 2005 BR350. The power train on the 275 is more reliable than the 350 and has a better reputation, so we believe it will bring a little more.

Remit to
PRINOTH LLC
 2192 Reliable Parkway
 Chicago, Illinois 60686
 Tel. 450-776-3600 ext 3909 Fax. 450-776-3685
 www.prinoth.com



BUENA VISTA SNOWMOBILE CLUB (2007296)
 3133 PO BOX
 BUENA VISTA CO 81211
 USA

Ship to:
 BUENA VISTA SNOWMOBILE CLUB
 31455 HWY 24 NORTH
 BUENA VISTA CO 81211
 USA

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References

Yr. Purch.Ord.: fairfield parts
 Sales Agent: Joe Clark
 Our reference: Chance BARFOOT

Customer Information

Info box

Req.del.date: 03/08/2019
 Incoterms: EXW Ex works

we thank you for your request and are pleased to offer you as follows

| Item | Material | Quantity | Unit | Price/Unit | Net |
|--------|--|--------------|---------------|------------|-------|
| 000010 | 688064500 | 2 | PC | 0.00 | 0.00 |
| | RBT KIT F/114467500(ServiceSeeComponets) | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000020 | 114253800 | 2 | PC | 18.46 | 36.92 |
| | (0-114253800) | | | | |
| | 0-114253800 | BEARING-BALL | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000030 | 114253900 | 2 | PC | 14.09 | 28.18 |
| | (0-114253900) | | | | |
| | 0-114253900 | SEAL-OIL | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |

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| Item | Material | Quantity | Unit | Price/Unit | Net |
|--------|-------------------------|----------|---------------|------------|----------|
| 000040 | 114254300 | 2 | PC | 16.79 | 33.58 |
| | (0-114254300,114276000) | | | | |
| | 114276000 | | BEARING-BALL | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000050 | 114235000 | 2 | PC | 13.72 | 27.44 |
| | (0-114235000) | | | | |
| | 0-114235000 | | GASKET | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000060 | 114458500 | 4 | PC | 9.86 | 39.44 |
| | (0-114458500,114236900) | | | | |
| | 114236900 | | GASKET-SQUARE | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 4 | PC | 03/08/2019 | | |
| 000070 | 114235400 | 4 | PC | 10.20 | 40.80 |
| | (0-114235400) | | | | |
| | 0-114235400 | | CHEVILLE *PIN | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 4 | PC | 03/08/2019 | | |
| 000080 | 114235500 | 2 | PC | 79.32 | 158.64 |
| | (0-114235500) | | | | |
| | 0-114235500 | | DISC-PRIMARY | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000090 | 114486900 | 14 | PC | 101.60 | 1,422.40 |
| | (0-114486900) | | | | |
| | 0-114486900 | | ROTATING DISC | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 14 | PC | 03/08/2019 | | |

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| Item | Material | Quantity | Unit | Price/Unit | Net |
|--------|---------------|----------|------|------------------------------|----------|
| 000100 | 114486800 | 12 | PC | 21.42 | 257.04 |
| | (0-114486800) | | | | |
| | 0-114486800 | | | STATIONARY DISC | |
| | Qty | UnitMeas | | Delivery Date | |
| | 12 | PC | | 03/08/2019 | |
| 000110 | 114235900 | 2 | PC | 16.84 | 33.68 |
| | (0-114235900) | | | | |
| | 0-114235900 | | | RING-PACKING | |
| | Qty | UnitMeas | | Delivery Date | |
| | 2 | PC | | 03/08/2019 | |
| 000120 | 114236000 | 2 | PC | 1.42 | 2.84 |
| | (0-114236000) | | | | |
| | 0-114236000 | | | JOINT TORIQUE *RING-"O" | |
| | Qty | UnitMeas | | Delivery Date | |
| | 2 | PC | | 03/08/2019 | |
| 000130 | 114236100 | 2 | PC | 13.81 | 27.62 |
| | (0-114236100) | | | | |
| | 0-114236100 | | | RING-PACKING | |
| | Qty | UnitMeas | | Delivery Date | |
| | 2 | PC | | 03/08/2019 | |
| 000140 | 114236200 | 2 | PC | 2.26 | 4.52 |
| | (0-114236200) | | | | |
| | 0-114236200 | | | JOINT TORIQUE *RING-"O" -354 | |
| | Qty | UnitMeas | | Delivery Date | |
| | 2 | PC | | 03/08/2019 | |
| 000150 | 114359000 | 2 | PC | 877.33 | 1,754.66 |
| | (0-114359000) | | | | |
| | 0-114359000 | | | AUSCO BRAKE SHAFT SERIES 90 | |
| | Qty | UnitMeas | | Delivery Date | |
| | 2 | PC | | 03/08/2019 | |

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| Item | Material | Quantity | Unit | Price/Unit | Net |
|--------|-------------------------------------|----------|-------------------------------|------------|----------|
| 000160 | 103707700 | 2 | PC | 320.88 | 641.76 |
| | (0-103707700) | | | | |
| | 0-103707700 | | COUPLING | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000170 | 103707800 | 2 | PC | 9.36 | 18.72 |
| | (0-103707800) | | | | |
| | 0-103707800 | | RING-SNAP | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 1 | PC | 03/08/2019 | | |
| 000180 | 103703300 | 2 | PC | 4.19 | 8.38 |
| | (0-103703300) | | | | |
| | 0-103703300 | | RING-RETAINER | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 2 | PC | 03/08/2019 | | |
| 000190 | 688079400 | 1 | PC | 718.96 | 718.96 |
| | (0-681092700,0-688079400,681092700) | | | | |
| | 681092700 | | REAR LIFT FRAME CENTERING KIT | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 1 | PC | 03/08/2019 | | |
| 000200 | 77000011 | 1 | PC | 900.00 | 900.00 |
| | REBUILD VALVE | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 1 | PC | 03/08/2019 | | |
| 000210 | 77000048 | 1 | PC | 340.00 | 340.00 |
| | MEALS AND HOTEL | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 1 | PC | 03/08/2019 | | |
| 000220 | 77000007 | 30 | H | 125.00 | 3,750.00 |
| | LABOR | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 30 | H | 03/08/2019 | | |

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| Item | Material | Quantity | Unit | Price/Unit | Net |
|--------|---------------|----------|---------------|------------|----------|
| 000230 | 77000309 | 14 | H | 85.00 | 1,190.00 |
| | TRAVEL TIME | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 14 | H | 03/08/2019 | | |
| 000240 | 77000310 | 900 | H | 0.70 | 630.00 |
| | MILEAGE | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 900 | H | 03/08/2019 | | |
| 000250 | 77000336 | 1 | H | 361.96 | 361.96 |
| | SHOP SUPPLIES | | | | |
| | Qty | UnitMeas | Delivery Date | | |
| | 1 | H | 03/08/2019 | | |

| | | |
|-----------------|------------------|------------|
| Net Price | 12,427.54 | USD |
| State Tax 0.00% | 0.00 | USD |
| Total | 12,427.54 | USD |

Validity period: from
03/08/2019
to
05/01/2019

Payment terms: 30 days - date of invoice
UPS

We are sure our offer will meet your requirements and are looking forward to your order