
OUTFITTING IN COLORADO

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OUTLINE

What is legally necessary to be an outfitter?

History of Outfitting

Services provided by Outfitting Businesses

Reality behind the romance

Benefits of Facilitated Outdoor recreation

The future of Outfitting and how CPW effects the industry.

COLORADO CODE

TITLE 12 - PROFESSIONS AND OCCUPATIONS

ARTICLE 145 - OUTFITTERS AND GUIDES

§ 12-145-103. DEFINITIONS

• “Outfitter” means a person soliciting to provide or providing, for compensation, outfitting services for the purpose of hunting or fishing on land that the person does not own.

• “Outfitting services” means providing transportation of individuals, equipment, supplies, or wildlife by means of vehicle, vessel, or pack animal, facilities including but not limited to tents, cabins, camp gear, food, or similar supplies, equipment, or accommodations, and guiding, leading, packing, protecting, supervising, instructing, or training persons or groups of persons in the take or attempted take of wildlife.



WHAT IS LEGALLY NECESSARY TO BE AN OUTFITTER

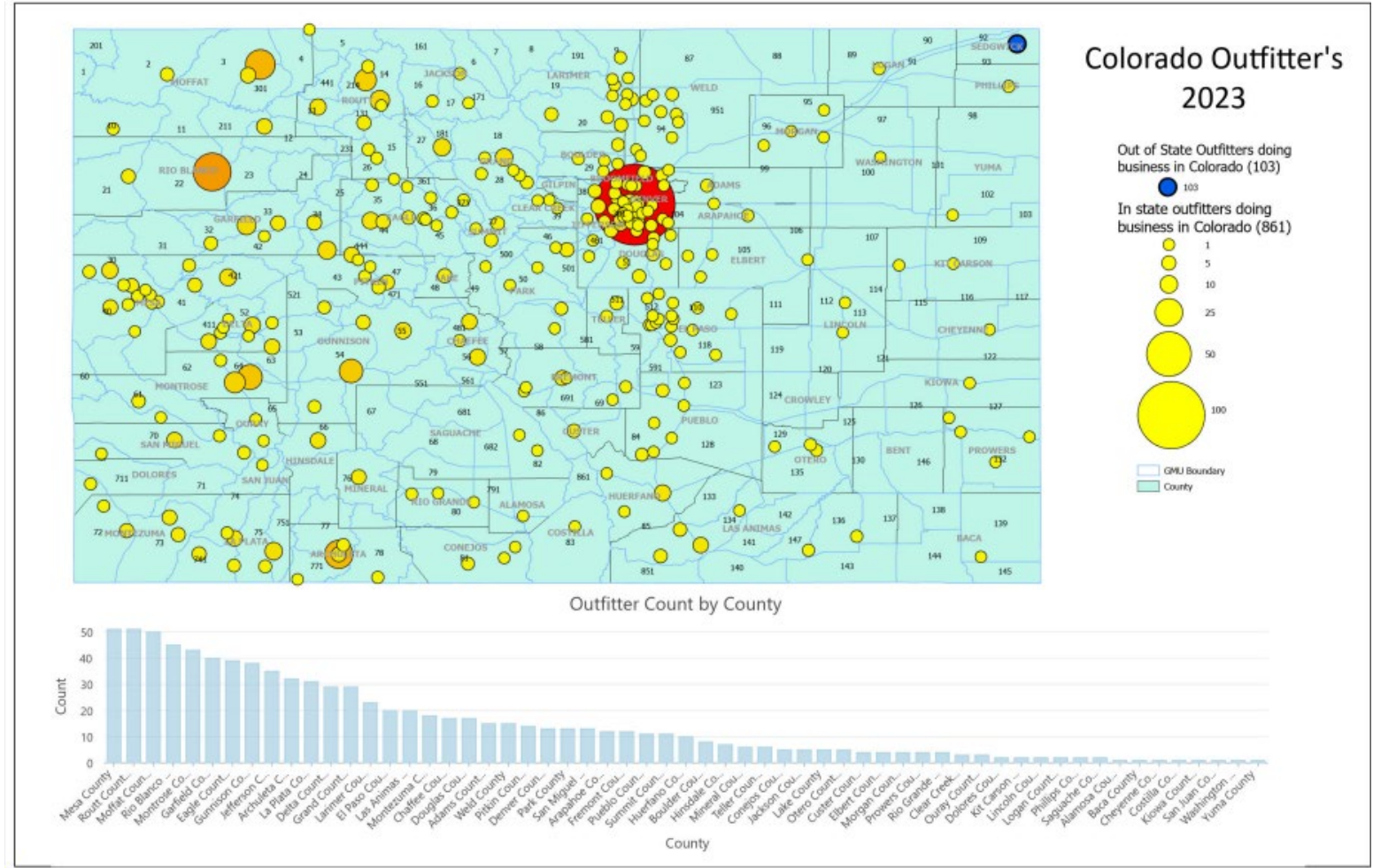


- A DORA License
 - Liability Insurance
 - Bond
 - Must have a Land base to operate
 - Federal Permit- BLM, USFS
 - Generally obtained by buying existing business
 - Requires co insuring of agencies
 - Business and operating plan
 - State Permit/Lease- State Trust Lands
 - Generally obtained through bid process
 - Requires co insuring of agencies
 - Business and operating plan
 - Occasionally requires other municipal business licenses i.e. County/city business license or lodging license
 - Must have AVAILABLE Hunting, fishing licenses and plentiful game.
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964 DORA LICENSED OUTFITTERS

Row	Name	Address	City	County	State	Phone	License #	Start Date	End Date	Status
861	EC Outdo	1401 Golden Gate Dr	Golden	CO	Gilpin	80403	8848	10/28/2021	4/1/2023	3/31/2024 Active
862	Hill Guide	1169 County Road 2	Kremmlin	CO	Grand	80459	9714	11/3/2021	4/1/2023	3/31/2024 Active
863	Trail's End	235 Columbus Canyc	Grand Jun	CO	Mesa	81507	1193	11/3/2021	4/1/2023	3/31/2024 Active
864	Ponderos	430 Juniper Ave	Eaton	CO	Weld	80615	3602	11/3/2021	4/1/2023	3/31/2024 Active
865	Darrel Richard	3135 Greenwood Rd	Prescott	MI	Ogemaw	48756	9699	11/4/2021	4/1/2023	3/31/2024 Active
866	Last Chan	51975 Amber Rd	Delta	CO	Montrose	81416	9402	11/9/2021	4/1/2023	3/31/2024 Active
867	Aspenglow	1053 Cara Ct	Carbondal	CO	Garfield	81623	2828	11/30/2021	4/1/2023	3/31/2024 Active
868	Lone Conc	12475 W Iowa Dr	Lakewood	CO	Jefferson	80228	3828	12/19/2021	4/1/2023	3/31/2024 Active
869	S D Outfitt	2115 County Road 3	Craig	CO	Moffat	81625	9339	12/20/2021	4/1/2023	3/31/2024 Active
870	Fender O	1394 A St	Delta	CO	Delta	81416	2765	12/21/2021	4/1/2023	3/31/2024 Active
871	Trout Proj	136 N Nevada Ave	Montrose	CO	Montrose	81401	3747	1/19/2022	4/1/2023	3/31/2024 Active
872	7 T Outfitt	4827 County Road 30	Parachute	CO	Garfield	81635	9689	1/21/2022	4/1/2023	3/31/2024 Active
873	Colorado	1725 Foxfield Dr	Castle Roc	CO	Douglas	80104	9483	1/21/2022	4/1/2023	3/31/2024 Active
874	Hubbard	28525 Stevens Gulch	Hotchkiss	CO	Delta	81419	0025	1/26/2022	4/1/2023	3/31/2024 Active
875	Colorado	556 Village Way	Grand Jun	CO	Mesa	81507	1243	1/28/2022	4/1/2023	3/31/2024 Active
876	Charles B.	1855 Christy Dr	Steamboa	CO	Routt	80487	9095	1/31/2022	4/1/2023	3/31/2024 Active
877	Rugged M	1974 W Chimazo Dr	Pueblo W	CO	Pueblo	81007	6839	2/10/2022	4/1/2023	3/31/2024 Active
878	BuckHorn	1313 Naomi Dr	Loveland	CO	Larimer	80537	9127	2/16/2022	4/1/2023	3/31/2024 Active
879	Fishers Pe	304 W Main St	Trinidad	CO	Las Anima	81082	2622	2/18/2022	4/1/2023	3/31/2024 Active
880	Jackalope	625 Spruce St	Del Norte	CO	Rio Grand	81132	2259	2/25/2022	4/1/2023	3/31/2024 Active
881	Fishboy30	4041 S Clermont St	Englewoo	CO	Arapahoe	80133	5084	3/1/2022	4/1/2023	3/31/2024 Active
882	White Riv	709 Rimrock Dr	Meecker	CO	Rio Blanc	81641	3407	3/7/2022	4/1/2023	3/31/2024 Active
883	Stonefly	1915 Alrpx	Breckenri	CO	Summit	80424	0424	3/7/2022	4/1/2023	3/31/2024 Active
884	Stone Pas	441 Harvard Ave	Pagosa Sp	CO	Archuleta	81147	7244	3/8/2022	4/1/2023	3/31/2024 Active
885	Don E	1976 S Wright St	Lakewood	CO	Jefferson	80228	4453	3/8/2022	4/1/2023	3/31/2024 Active
886	Fly Fishing	2127-B Highway 64 V	Estes Park	CO	Larimer	80517	0517	3/9/2022	4/1/2023	3/31/2024 Active
887	The Walk	516 Cedar Dr	Hotchkiss	CO	Delta	81419	9511	3/14/2022	4/1/2023	3/31/2024 Active
888	Bar Doubl	1050 S Manila Rd	Bennett	CO	Arapahoe	80102	8725	3/17/2022	4/1/2023	3/31/2024 Active
889	GreyEyes	51 Haviland Lake Rd	Durango	CO	La Plata	81301	8779	3/17/2022	4/1/2023	3/31/2024 Active
890	Rugged R	21277 Morris Rd	Eckert	CO	Delta	81418	8616	3/17/2022	4/1/2023	3/31/2024 Active
891	Elevated	112 Watson Blvd	Colorado	CO	El Paso	80911	2040	3/29/2022	4/1/2023	3/31/2024 Active
892	SFR Opera	45362 Needle Rock R	Crawford	CO	Delta	81415	9114	3/30/2022	4/1/2023	3/31/2024 Active
893	Reverse 7	375 County Road 251	Rifle	CO	Garfield	81650	9030	3/31/2022	4/1/2023	3/31/2024 Active
894	High Point	60834 Oak Grove Rd	Montrose	CO	Montrose	81403	9682	4/1/2022	4/1/2023	3/31/2024 Active
895	Alpenglow	274 Locust Ct	Steamboa	CO	Routt	80487	3071	4/5/2022	4/1/2023	3/31/2024 Active
896	Colorado	432 E Main St	Montrose	CO	Montrose	81401	3930	4/6/2022	4/1/2023	3/31/2024 Active
897	On a Strin	712 Bethlehem Rd	Austin	AR	Lonoke	72007	8976	4/11/2022	4/1/2023	3/31/2024 Active

MAP OF CURRENT OUTFITTING BUSINESSES



A logger wearing a brown hat, a light blue shirt, blue jeans, and a red chainsaw apron stands in a forest. He is holding a chainsaw and looking towards a large pile of logs. The background shows a dense forest with many trees, some of which are bare, suggesting a winter or late autumn setting. The ground is covered with grass and fallen branches.

The way to get started is to quit talking and begin doing.

Walt Disney

OUTFITTERS ARE REGULATED FURTHER BY: FEDERAL AND STATE; LABOR LAWS, DOT, HEALTH DEPARTMENT, STATE VETERINARY PROTOCOLS, BRAND BOARD, LOCAL MUNICIPALITIES



Food prep, cook and handling.



DOT Licensing and Insurance



Brand and Health Inspections of Stock



Department of Labor and Employment

OUTFITTING BUSINESSES CONTRIBUTE IN UNEXPECTED WAYS...



Pay property taxes on Federal Permits



Pay lodging taxes



Buy groceries and feed locally



Co-insure and provide additional funding to all permitting agencies

HISTORY OF OUTFITTING

Outfitting by today's definition is older than CPW, older than Colorado as a state. It is as old as any hunter wanting help packing game back to camp. Outfitting has provided supplemental income to many private landowners to offset the habitat protected by their ground.



HISTORY OF REGULATED OUTFITTING



- Colorado General Assembly began regulating Outfitters in 1903.
- Colorado Division of Wildlife issued Outfitting Licenses until 1983. After a person passed a written exam.
- In the early 1960's CSU extension shared information and education to encourage grazing permit holders to offer outfitting services.
- In 1963 the Colorado Guides and Outfitters association was formed. In the early 1970's the Outfitters Professional society was formed. Both organizations existed until 1983 when outfitting was deregulated. "Outfitters" were everywhere. The true professionals rallied at the 1984 legislature and lobbied for the current outfitter law administered by the Colorado DORA. That we are governed under today.
- The Colorado Outfitters Association is the culmination of these groups. The same organization that brings us here today. Our mission statement "Working together to protect, maintain and enhance the opportunity to hunt, fish and enjoy the Colorado outdoors."

History of Outfitting

Questions & Comments



SERVICES PROVIDED BY OUTFITTING BUSINESSES

SERVICES PROVIDED BY OUTFITTING BUSINESSES

Hunting



Fishing



Sleigh rides



SERVICES PROVIDED BY OUTFITTING BUSINESSES

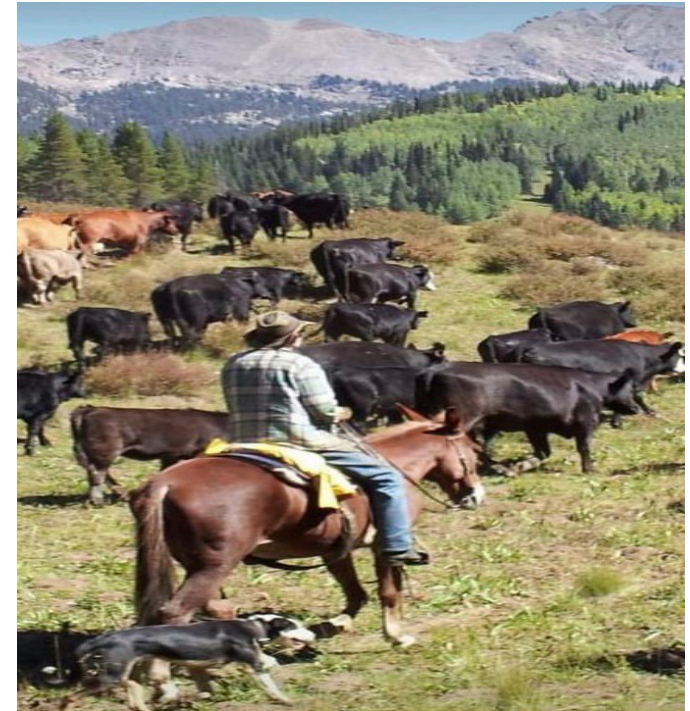
Snowmobile tours



Pack Trips



Cattle Drives



SERVICES PROVIDED BY OUTFITTING BUSINESSES

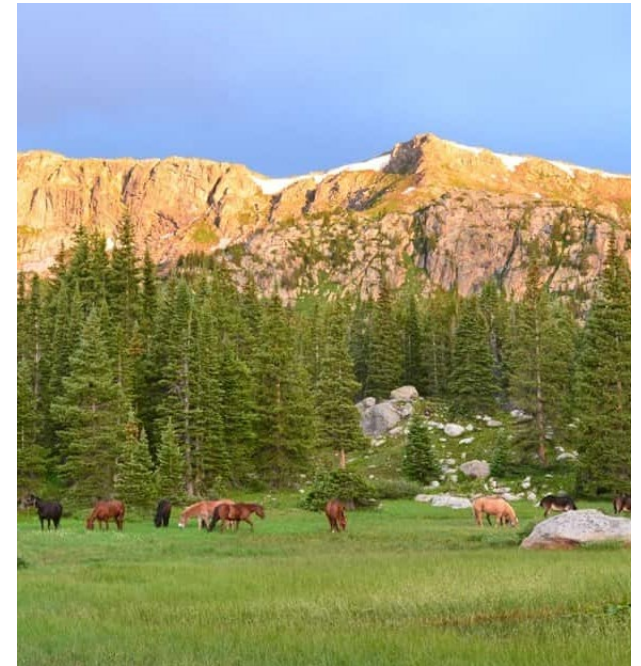
Float trips



Raft Trips



Guide Schools



SERVICES PROVIDED BY OUTFITTING BUSINESSES

Kid Camps




Team Building



Introduction to Hunting and Fishing



A person wearing an orange jacket and hat is standing on a rocky outcrop, taking a photograph of a sunset over a vast, forested valley. The sky is filled with warm, golden light from the setting sun, casting a glow over the distant mountains and the dense forest below. The person is positioned on the right side of the frame, looking towards the left. The overall scene is serene and captures a moment of outdoor photography in a natural setting.

Services provided by Outfitting Businesses

Questions and Comments



BENEFITS OF FACILITATED OUTDOOR RECREATION

- The unsung advantages of outfitters on the landscape.
- Accountability.
- Smaller footprint for larger numbers of recreators.
- Public lands administrators reviewing use, and practices annually.
- Free & consistent trailwork.
- The hunts serviced on private lands, provide needed revenue to support the feed losses for domestic stock and protect habitat for game species.

BENEFITS OF FACILITATED OUTDOOR RECREATION

- The unsung advantages of outfitters on the landscape.
- Focused usage of resources. Leave as little trace as possible.
- Micro management of Game and resource for perpetuity of hunting, fishing and outfitting.
- Efficient and complete game retrieval





BENEFITS OF FACILITATED OUTDOOR RECREATION (OUTFITTING)

- The unsung advantages of outfitters on the landscape.
- Emergency and evacuation plans
- Teamwork with Search and Rescue.
- Direct contact and educational opportunities to the public.
- Outfitters are unpaid (or paying) partners to agency staff.



Benefits of Facilitated Outdoor recreation

Questions and Comments

REALITY BEHIND THE ROMANCE

Outfitting business are by majority small businesses. Most employing less than 25 people annually. Providing economic multipliers of 8x the dollar to the general economy. Outfitters sell the dream of hunting and fishing in Colorado to the general public worldwide. Our marketing is your marketing. Your decisions have a direct effect on our networks; Clients, employees, stock, towns, counties, etc.



REALITY BEHIND THE ROMANCE

Maintaining equipment



Working outside regardless of weather



Participating heavily in local/rural economies.





REALITY BEHIND THE ROMANCE

The outfitting business requires a lot of gear.

Tents, cots,
flooring, woodstoves,
cookstoves, stovepipe,
riding tack, packing equipment,
4 wheelers, trucks,
trailers, side by sides,
linens, dishes,
Coffee pots, first aid kits,

REALITY BEHIND THE ROMANCE

- Axes, Mauls,
- Shovels, Pulaski's,
- Chainsaws, Crosscut saws,
- Fuel cans, tools,
- Livestock, Websites,
- Social Media, Cabins,
- Ranches, snowmobiles,
- Just to name a few...

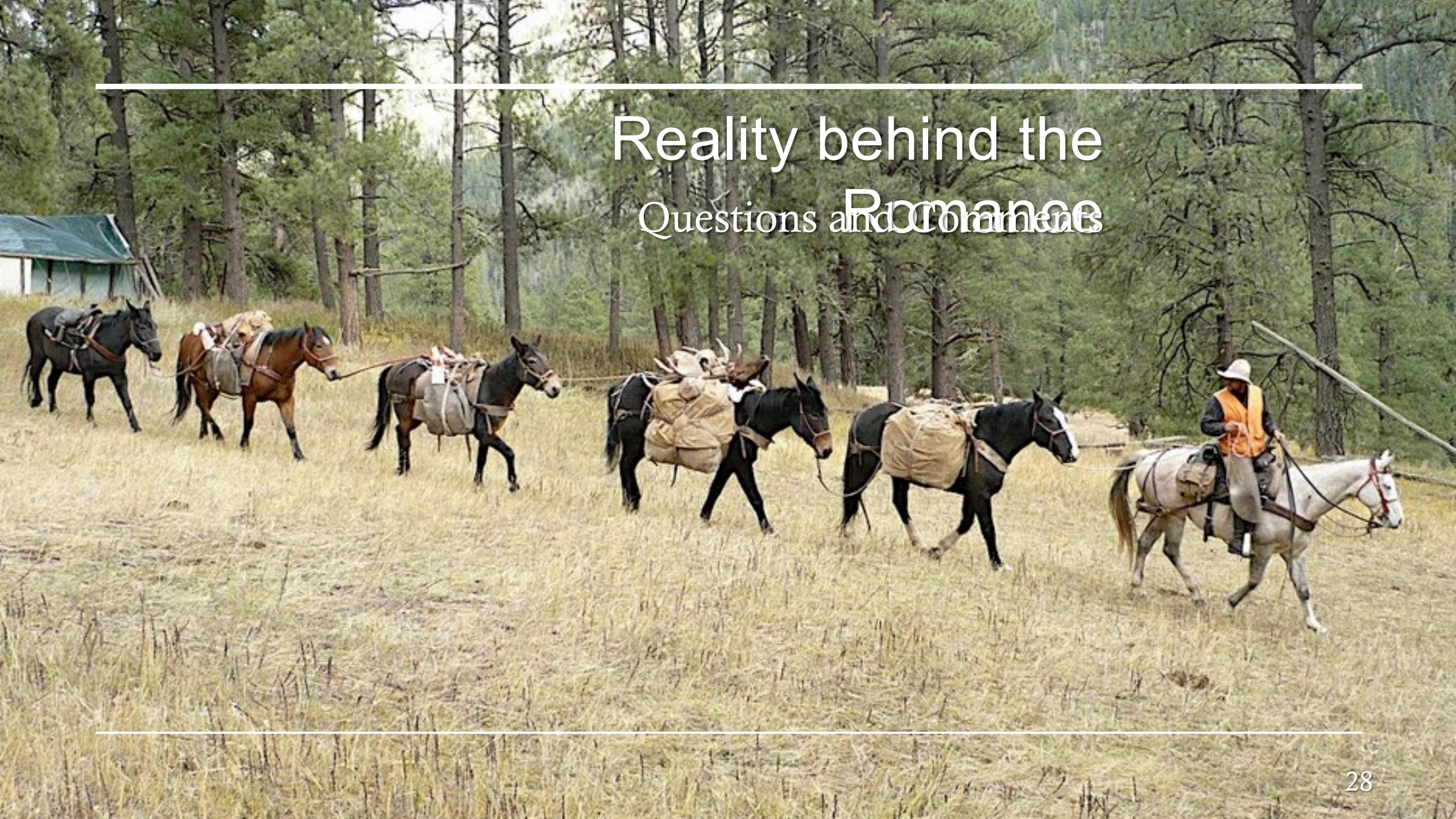




REALITY BEHIND THE ROMANCE




Reality behind the Questions and Comments Romance



THE FUTURE OF OUTFITTING AND HOW CPW EFFECTS THE INDUSTRY

The Outfitting industry in Colorado is at a cross roads or in the cross hairs.



A man wearing a camouflage jacket, an orange safety vest, and an orange cap is kneeling in a field. He is smiling and touching the head of a pronghorn that is lying down. The pronghorn has large, dark, curved antlers. The background shows a vast, open landscape under a clear blue sky.

There is an
extremely high
demand.
Is there enough supply?

THE FUTURE OF OUTFITTING AND HOW CPW EFFECTS INDUSTRY



What effects CPW, effects outfitting businesses and families.


- Game numbers are not what they used to be.
- License availability is being challenged on many fronts. Biologically and otherwise.
- Permit availability and growth are restricted.
- Wintering Grounds are threatened
- Recreational pressures are everywhere
- Humans and human habitation create conflict.
- Traffic & vehicle conflict
- Predator loads are elevated and pressured themselves.
- There are pressures about allocations
- A general societal change to a less consumptive understanding of wildlife management.

THE FUTURE OF OUTFITTING AND HOW CPW EFFECTS THE INDUSTRY



The pressures that our wildlife are facing, are also being faced by the small service providers in the outfitting industry.

- As game numbers are challenged, businesses that rely on providing services, must pivot.
- As development and growth in Colorado continue, land prices, cost of living and the ability to do business are threatened.
- All beings are pressured and have less solitary habitat.
- Currently a comfortable tool that federal agencies have to curtail Recreational pressures is to curtail commercial use.
 - This leaves very little follow up, or oversight on the customers who will continue to recreate, hunt, fish on public ground. Where there is one fire pit now, many will pop up.



The future of Outfitting and how CPW effects the industry

Questions and Comments



FOLLOW UP

Please refer to these sources for more information.

www.coloradooutfitters.org

www.dpo.Colorado.gov/outfitters

https://www.fs.usda.gov/Internet/FSE_DOCUMENTS/fseprd605806.pdf

<https://www.blm.gov/programs/recreation/permits-and-passes/special-recreation-permits>





THANK YOU

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